

## João Pereira da Silva

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**De:** Joao Lopes [joao.lopes@oracle.com]  
**Enviado:** quarta-feira, 23 de Fevereiro de 2011 20:05  
**Para:** Comissão 11ª - CTSSAP XI; Laura Costa  
**Cc:** Vitor Rodrigues; Paulo Folgado; Trond-Arne Undheim  
**Assunto:** RE: 4 March -- Law on Interoperability and Standards in Portugal (Comissão Parlamentar de Trabalho, Segurança Social e Administração Pública)

Car Dr.ª Laura Costa,  
Junto enviamos o nosso pedido de audiência, o qual solicitamos que seja dia 4 de Março em virtude da vinda a Portugal dos peritos da Oracle nesta área.  
Agradeço a sua melhor atenção,  
Cumprimentos pessoais,

**ORACLE**

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ASSEMBLEIA DA REPÚBLICA		
Divisão de Apoio às Comissões CTSS		
N.º Único	388958	
Entreda/Entrada n.º	136	Data: 24/02/2011

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**From:** Trond Arne Undheim  
**Sent:** quarta-feira, 23 de Fevereiro de 2011 14:57  
**To:** Comissao.11A-CTSSAPXI@ar.parlamento.pt  
**Cc:** Vitor Rodrigues; Paulo Folgado; Joao Lopes  
**Subject:** 4 March -- Law on Interoperability and Standards in Portugal (Comissão Parlamentar de Trabalho, Segurança Social e Administração Pública)

Dear Who It May Concern at Comissão Parlamentar de Trabalho, Segurança Social e Administração Pública,

Oracle Corporation has followed the key Portuguese debate on interoperability with great interest. Portugal is important to us. Therefore, we are keen to discuss and share our view on the importance of standardization in the Portuguese public sector. Our first opportunity to do so in Lisbon will be on Friday 4 March. Please let us know at your earliest convenience if this is of interest.

What is Openness about?! For Oracle, they include a broad discussion of government IT: standardization, transparency, IPR, interoperability, open standards, open source, and fair procurement. The potential topics on the agenda might be:

- The status of the Portuguese law on interoperability.
- European Interoperability Framework and e-government.
- Transparency of global IT standardization in the ICT sector.
- Open source, open standards, and the open document format (ODF).
- Public procurement of IT and the European Standardization reform.
- Software-to-software interoperability.

Present in the meeting would be Trond Arne Undheim, Ph.D., Director Standards Strategy and Policy EMEA and member of Oracle's global standards team as well as a representative from Oracle Portugal (Vitor Rodrigues, Country Leader Portugal, Paulo Folgado, Oracle Alliances & Channels Manager, or Joao Lopes, Senior Account Manager Oracle Public Sector).

Open standards are in Oracle's DNA. We have built our growth on standards. But what do we mean by open standards? We would be prepared to discuss this matter including issues like ex ante disclosure, royalty free licensing etc. To give you an idea of Oracle's open standards messaging, you can consult my corporate blog, [Trond's Opening Standard](#).

Oracle is the world's most complete, open, and integrated business software and hardware systems company and #1 Applications globally in Public Sector. With 104,500 employees, more than 20,000 partners, and supporting over 370,000 customers in 145 countries, we have a strong engagement in standardization, with over 350 engineers engaged in over 400 technical groups in 100+ standards organizations. We regularly assist governments with questions related to information technology policy.

Sincerely,  
Trond Arne Undheim

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**ORACLE**

Trond Arne Undheim | Director Standards Strategy and Policy EMEA

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